

## Commercial and Financial Transactions (F710217)

**Course size** *(nominal values; actual values may depend on programme)*

**Credits 4.0** **Study time 120 h**

**Course offerings and teaching methods in academic year 2025-2026**

A (semester 1) Dutch Gent lecture

**Lecturers in academic year 2025-2026**

Meir, Jos EB21 lecturer-in-charge

**Offered in the following programmes in 2025-2026**

	<b>crdts</b>	<b>offering</b>
<a href="#">Bachelor of Science in Business Administration</a>	4	A
<a href="#">Preparatory Course Master of Science in Business Administration</a>	4	A

**Teaching languages**

Dutch

**Keywords**

commercial transactions, means of payment, financing techniques, techniques of risk hedging, financial transactions, financial market, stock, bond, return

**Position of the course**

The course aims to give an insight into the main commercial and financial transactions of a company. Commercial transactions are 'transactions' of a company that conducts trade, the emphasis is on foreign trade in view of the importance and complexity. Financial transactions are 'transactions' of a company to finance itself, the emphasis is on financing through the financial market.

**Contents**

The component 'commercial transactions' covers the following topics, among others:

- Importance of (inter)national trade
- Payment and financing techniques
- Trading risks and techniques to cover these risks

The component 'financial transactions' covers the following topics, among others:

- Meaning, functioning and organization of financial markets
- Definition and technical characteristics of bonds
- Calculation and determinants of return on bonds
- Definition and characteristics of shares
- Calculation and determinants of return of shares
- Capital increases
- Stock indices
- Risk aversion and risk mitigation

**Initial competences**

**Final competences**

- 1 Knowledge and understanding of the most important trading and financial operations and having insight into their interdependence.

- 2 Knowledge and understanding of the most important commercial documents, means of payment and financing techniques.
- 3 Knowledge and understanding of the most important trading risks and techniques to cover these risks and being able to apply these techniques in various circumstances.
- 4 Understanding of the size and importance of (inter)national trade flows.
- 5 Knowledge and understanding of the functioning of financial markets and being able to critically evaluate the relationship with current events.
- 6 Knowledge and understanding of the characteristics and the functioning of bonds and being able to critically evaluate the relationship with current events.
- 7 Knowledge and understanding of the characteristics and the functioning of stocks and being able to critically evaluate the relationship with current events.
- 8 Knowledge and understanding of the concepts of return and risk and understanding the relationship between both concepts.

#### **Conditions for credit contract**

Access to this course unit via a credit contract is unrestricted: the student takes into consideration the conditions mentioned in 'Starting Competences'

#### **Conditions for exam contract**

Access to this course unit via an exam contract is unrestricted

#### **Teaching methods**

Lecture

#### **Extra information on the teaching methods**

Lectures (online): presentation of the theoretical and practical concepts.

#### **Study material**

Type: Handbook

Name: Handel en Financiering De basisprincipes

Indicative price: € 50

Optional: no

Language : Dutch

Author : Jos Meir

ISBN : 978-9-46393-392-6

Number of Pages : 400

Oldest Usable Edition : 2024

Online Available : No

Available in the Library : Yes

Available through Student Association : Yes

Usability and Lifetime within the Course Unit : intensive

Usability and Lifetime within the Study Programme : regularly

Usability and Lifetime after the Study Programme : regularly

#### **References**

#### **Course content-related study coaching**

The student may ask questions and problems through three channels:

- After appointment
- Through mail
- Through discussion forum available on electronic learning environment

Sample exam available on electronic learning environment

#### **Assessment moments**

end-of-term assessment

#### **Examination methods in case of periodic assessment during the first examination period**

Written assessment with multiple-choice questions, Written assessment with open-ended questions

#### **Examination methods in case of periodic assessment during the second examination period**

Written assessment with multiple-choice questions, Written assessment with open-ended questions

#### **Examination methods in case of permanent assessment**

#### **Possibilities of retake in case of permanent assessment**

not applicable

