

Course Specifications

Valid in the academic year 2022-2023

Management in the Aquaculture Industry (1002165)

Course size (nominal values; actual values may depend on programme)

Credits 3.0 Study time 75 h Contact hrs 30.0h

Course offerings and teaching methods in academic year 2022-2023

A (semester 1) English Gent seminar: coached exercises 15.0h

lecture 15.0h

Lecturers in academic year 2022-2023

Bossier, Peter LA22 lecturer-in-charge Drouillon, Margriet LA22 co-lecturer

Offered in the following programmes in 2022-2023 crdts offering

Master of Science in Aquaculture 3 A

Exchange Programme in Bioscience Engineering: Agricultural Sciences (master's level) 3 A

Teaching languages

English

Keywords

Accounting, budgeting, financial management, economics, aquaculture farm.

Position of the course

This course aims at the understanding of the economics and financial aspects of a typical aquaculture venture.

Contents

- 1. Concept of profit
- 2. Profit and loss account
- 3. Balance sheet
- 4. Cash flow
- 5. Sales and Purchases versus receipts and payments
- 6. Importance of valuations
- 7. Depreciations, assets, liabilities, net worth and output
- 8. Account formats
- 9. Optimizing the financial resources of a company: working capital management, cash conversion cycle.

Exercise: comparison of working capital management of different companies active in the aquaculture industry

10. Breakeven analysis & relevant costing, exercises on investment decisions (subcontracting, machine replacement, ...) and assessment of product profitability 11. Understanding net present value (NPV) and internal rate of return (IRR), making decisions using NPV and IRR, case based teaching using a case from Harvard Business School on IRR and NPV

12. Introduction to strategic management, Porter's five forces and Blue Ocean Strategy, case-based teaching using an INSEAD case on Blue Ocean Strategy
13. Certification on the fisheries supply chain, food market, globalGAP aquaculture

Initial competences

General biology, chemistry, biochemistry and basic knowledge on aquaculture.

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Final competences

- 1 The student has insight into the principle of business accounts and is able to make a balance sheet, a profit /loss account and a cash flow.
- 2 The student can perform breakeven analysis.
- 3 The student has insight into strategic management frameworks.
- 4 The student can evaluate working capital management of an aquaculture of seafood trading company.
- 5 The student can make decisions based on relevant costing techniques and on net present value and internal rate of return.
- 6 The student has knowledge on certification in the fisheries supply chain.

Conditions for credit contract

Access to this course unit via a credit contract is determined after successful competences assessment

Conditions for exam contract

This course unit cannot be taken via an exam contract

Teaching methods

Lecture, Seminar: coached exercises

Extra information on the teaching methods

Theory lectures: lectures based on powerpoint presentations.

Guided exercises: case study based exercises.

Learning materials and price

Printouts of the powerpoint presentation will be available during all classes. Estimated cost of the printouts: 17 euro (included in fee that is paid in the

beginning of the academical year).

References

Course content-related study coaching

Study guidance upon request by email or on appointment.

Assessment moments

end-of-term assessment

Examination methods in case of periodic assessment during the first examination period

Written examination, Open book examination

Examination methods in case of periodic assessment during the second examination period

Written examination, Open book examination

Examination methods in case of permanent assessment

Participation

Possibilities of retake in case of permanent assessment

examination during the second examination period is not possible

Extra information on the examination methods

Period aligned evaluation: theory: written exam (both open en closed book part). Non-period aligned evaluation: guided exercises: participation.

Calculation of the examination mark

Out of 20:

 $20\ points$ attributed to written exam

Students who eschew period aligned and/or non-period aligned evaluations for this course unit may be failed by the examiner.

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